

CURRICULUM VITAE

David J. Berri

January, 2025

Department of Economics and Finance
Southern Utah University
School of Business Building #232
351 West University Boulevard
Cedar City, Utah 84720
(435)-586-5477
berri@suu.edu

Personal Information

Born: September 26, 1969

Married with two daughters

Education

Ph.D. Economics, Colorado State University

Summer, 1997

M.A. Economics, Colorado State University

May, 1993

B.A. Economics, Nebraska Wesleyan

May, 1991

TEACHING EXPERIENCE (Tenure or Tenure Track)

Full Professor of Economics (July, 2011- Present), Southern Utah University (with tenure)

Note: Chair of Department (July, 2023 – Present)

Associate Professor of Economics (July, 2008- July, 2011), Southern Utah University (with tenure)

Note: Awarded Gardner Assisted Professorship (July, 2008 - 2012-13), Southern Utah University

Associate Professor of Economics (Fall, 2005 - Summer 2008),

California State University - Bakersfield (with tenure)

Assistant Professor of Economics: (Fall 2001 - Spring, 2005), California State University – Bakersfield

Assistant Professor of Economics: (Fall 1998 - Summer, 2001), Coe College

Lecturer (Fall, 2022 and Fall, 2023), Chulalongkorn University in Bangkok, Thailand (taught Sports Economics virtually)

Courses Taught

Principles of Macroeconomics

Principles of Microeconomics

Intermediate Macroeconomics

Intermediate Microeconomics

Money and Banking

Managerial Economics (undergraduate/MBA)

International Trade

Industrial Organization

Development of the American Economy/
U.S. Economic History

Labor Economics

Introduction to Political Economy

Economics of Sports (undergraduate/MBA)

History of Economic Thought

Gender Economics

Introduction to Econometrics

Economics of Religion

Federal Reserve (course examining history
and functions of Federal Reserve with
special attention on 2008 recession)

Senior Seminar (Research for Econ Majors)

INVITED LECTURES: School, Date, Topic, Medium

1. New York University (November 25, 2024): Slaying the Trolls and Other Topics (virtual)
2. University of Nebraska-Lincoln (September 26, 2024): Economics of College Sports (virtual)
3. University of Utah (September 18, 2024): Slaying the Trolls (in person)
4. OECD: Close the Gender Pay Gap: Towards Pay Equity in Sports. Conference in Paris for International Equal Pay Day (September 12, 2024). Gender, Sports and Economics (virtual)
<https://www.youtube.com/watch?v=pQRXFyBU9GQ>
<https://www.oecd.org/en/events/2024/09/international-equal-pay-day-event--closing-the-gender-play-gap-towards-pay-equity-in-sport.html>
5. St. Mary's College (January 11, 2024): Gender, Sports, and Economics (virtual)
6. Sonoma State University (November 15, 2023): Gender, Sports, and Economics (virtual)
7. Seton Hall (October 17, 2023): Sports and Economics (virtual)
8. Sonoma State University (May 23, 2023): Gender, Sports, and Economics (virtual)
9. St. Mary's College (January 17, 2023): Gender, Sports, and Economics (virtual)
10. University of San Francisco (September 13, 2022): Gender, Sports and Economics (virtual)
11. University of Delaware (April 26, 2022): Gender, Sports, and Economic (virtual)
12. Sonoma State University (February 7, 2022): Gender, Sports, and Economics (virtual)
13. St. Mary's College (January 18, 2022): Gender, Sports, and Economics (virtual)
14. Marist College (November 11, 2021): Exploitation in Sports (virtual)
15. University of Delaware (October 28, 2021): Gender, Sports, and Economic (virtual)
16. University of Massachusetts (April 7, 2021): Diversity and Inclusion -- The Last Hero's Lesson (virtual)
17. University of Delaware (March 23, 2021): Gender, Sports, and Economic (virtual)
18. Sonoma State University (March 1, 2021): Gender, Sports, and Economics (virtual)
19. Air Force Academy (February 4, 2021): Gender, Sports, and Economics (virtual)
20. Clemson University (February 2, 2021): Gender and College Sports (virtual)
21. St. Mary's College (January 19, 2021): Gender, Sports, and Economics (virtual)
22. University of Kentucky (November 18, 2020): Discrimination and Sports (virtual)
23. Marist College (November 5, 2020): Exploitation in Sports (virtual)
24. Sonoma State University (March 31, 2020): Gender, Sports, and Economics (virtual)
25. Georgia Tech (February 17, 2020): Gender, Sports, and Economics (in-person)
26. University of Rhode Island (April 2, 2019): Gender, Sports, and Economics (virtual)
27. Wake Forest (November 7, 2017): Gender, Sports, and Economics (virtual)
28. University of Chicago (May 12, 2016): Behavioral Economics and Sports (in-person)
29. Pomona College (April 5, 2016): Sports and Exploitation (in-person)
30. Colorado State (October 2, 2015): Sports and Exploitation (in-person)
31. Missouri State (October 20, 2014): Economics of College Sports (in-person)
32. Colorado College (April 14, 2005): Games with Numbers (in-person)

RESEARCH EXPERIENCE

Books:

6. Berri, David J. and Nefertiti Walker. *Slaying the Trolls! Why the Trolls are Very, Very Wrong about Women and Sports*. Kendall Hunt Publishing (Innovative Ink)
Publication Date: May, 2024
5. Berri, David. 2023. *The Last Hero's Lesson & Other Stories from the Road to an Inclusive America*.
e-book from Great Rivers Learning (a division of Kendall-Hunt)
Publication Date: August, 2023
4. Kelly, Yvan, David Berri, Victor Matheson. 2020. *The Economics of the Super Bowl*.
Palgrave Macmillan

3. Berri, David J. 2018. *Sports Economics* Worth Publishers/Macmillan Education (New York, New York). Publication Date: May 2018
2. Berri, David J. and Martin B. Schmidt. 2010 *Stumbling on Wins: Two Economists Explore the Pitfalls on the Road to Victory in Professional Sports*. Financial Times Press (Princeton, N.J.)

Prominent Discussions of Stumbling on Wins:
Abbott, Henry. (2010). "The Robots are Coming, and They're Cranky" **ESPN.com**. (March 17)
http://espn.go.com/blog/truehoop/post/_id/14349/the-robots-are-coming-and-theyre-cranky

Van Riper, Tom (2010). "Is LeBron Really the Best?" **Forbes.com**. (May 5)
<http://www.forbes.com/2010/05/05/sports-economics-lebron-james-business-sports-beliefs.html>

Feschuk, Dave. "Changing NBA Coaches Mostly Pointless, Report Claim." **Toronto Star** (May 18)
1. Berri, David J., Martin B. Schmidt, and Stacey L. Brook. 2006. *The Wages of Wins: Taking Measure of the Many Myths in Modern Sport*. Stanford University Press.
Released in paperback in September, 2007.

Named by the Industrial Relations Section at Princeton University as a Noteworthy Book in Industrial Relations and Labor Economics for 2006

Prominent Discussions of The Wages of Wins:
Gladwell, Malcolm. 2006. "Game Theory: When it comes to athletic prowess, don't believe your eyes." **The New Yorker** (May 29): 86-87.

Nocera, Joe. 2006. "Sportonomics Beguiles 3 Economists" **The New York Times**. (June 24).

Friedman, Dick. 2006. "Book Review: The Wages of Wins - Adam Smith, meet Joe Smith." **SportsIllustrated.com** [sportsillustrated.cnn.com/2006/scorecard/06/29/book.review/index.html].

Manuscripts published or forthcoming in academic journals

70. Farnell, Alex, Brian Mills; Vincent O'Sullivan; Robert Simmons; David Berri
"The effect of task switching on productivity: Evidence from Major League Baseball pitchers"
forthcoming in Oxford Economic Papers. (accepted 12-13-2024)
69. Farnell, Alex, David Butler, Giambattista Rossi, Robert Simmons, David Berri, and Esperance Yassine Bamba. "Is there a Nationality Wage Premium in European Football?" forthcoming **Sports Economics Review** (accepted 8-20-24)
68. Agha, Nola, Berri, David, Stacey Brook, and Courtney Paulson. (2024) "Exploitation in College Sports. No longer just a man's game." **Journal of Sports Economics** v25, n8. (December). 965-988
<https://journals.sagepub.com/doi/10.1177/15270025241279530>
67. Harris, Jill and David Berri (2024). "Pregnancy in the Paint and the Pitch: Does Giving Birth Impact Performance?" **Journal of Economics and Statistics**. (August)
(*Jahrbücher für Nationalökonomie und Statistik*)
<https://doi.org/10.1515/jbnst-2024-0054>
66. Agha, Nola, Van Gilder, Jennifer, Bhat, Akash and David Berri. (2024). "The Effect of National Origin and Skin Color on Playing Time in the WNBA." **Journal of Sports Economics** v25, n6, (August), 735-752. <https://doi.org/10.1177/1527002524126003>

65. Berri, David. (2024) "No One Got Paid What They Were Worth! Exploring Player Value in the Early History of Professional Basketball" **International Journal of Empirical Economics** <https://doi.org/10.1142/S2810943024500070>
64. Berri, David, Richard Burdekin, Tao, Ran. (2023). "Determinants of Attendance in the Early Days of US Professional Baseball: Panel Estimation, 1892-1940." **Applied Economics** Published online DOI: [10.1080/00036846.2023.2281294](https://doi.org/10.1080/00036846.2023.2281294)
63. Gomez-Gonzalez, Carlos, Helmut Dietl, David Berri, Cornel Nesseler. (2023). Gender Information and Perceived Quality: An Experiment with Professional Soccer Performance. **Sport Management Review**. Doi: 10.1080-14413523.2023-2233341
62. Paulson, Courtney, Darvin, Lindsey, and David Berri. (2023) "Head Coach Gender and Player Performance in NCAA Softball." **Journal of Economics, Race, and Policy**. (May 29) <https://doi.org/10.1007/s41996-023-00121-3>
61. Agha, Nola and David Berri (2023) "Demand for basketball: A comparison of the WNBA and NBA". **International Journal of Sport Finance** (v18, n1). February.
60. Croft, Chris, Paulson, Courtney Stokowski, Sarah, Berri, David J., and Mike Mondello. (2023). "The player makes the coach: Exploring player development among Division I basketball coaches" **International Journal of Sport Science and Coaching**. (February 9) Published Online: <https://journals.sagepub.com/doi/10.1177/17479541221146384>
59. Berri, David, David Butler, Rossi, Giambattista, Rob Simmons, **Conor Tordoff**. (2023). "Salary Determination in Professional Football: Empirical Evidence from Goalkeepers." **European Sport Management Quarterly** Published online (January) <https://doi.org/10.1080/16184742.2023.2169319>
58. Hindman, Lauren, Nefertiti Walker, Courtney Paulson, and David Berri. (2022) "Firing Discrimination of Coaches in the Most 'Inclusive' League?: Evidence from the Women's National Basketball Association." **International Journal of Sport Management**. volume 23 (December): p. 256-265
57. Tao, Ran, Richard Burdekin, and David Berri. (2022) The Effects of Deflation and Macroeconomic Shocks on Leisure Spending in the Pre-War Era: Evidence from Major League Baseball, 1890-1940. **Atlantic Economic Journal**, 50, 119–132 (December). <https://doi.org/10.1007/s11293-022-09756-3>
56. Berri, David, Rob, Simmons and Alex Farnell. (2022) "Determinants of Black Quarterback Pay in the National Football League." **Managerial and Decision Economics** (November) <https://onlinelibrary.wiley.com/doi/epdf/10.1002/mde.3760>
55. Walker, Nefertiti, **Thomas Allred**, and David Berri (2022). "Could More Dunking Really Help the WNBA?" **International Journal of Sport Finance**. (November) pp. 187-200.
54. Burdekin, Richard, Christian Deutscher, and David Berri (2022) "Nationality Effects on the Allocation of Playing Time in the Chinese Basketball Association: Xenophilia or Xenophobia?" **Journal of Sports Economics**. v23, n2. pp. 156-174 (February)

53. Berri, David J. (2021). "Oscar Robertson, Anti-Trust, and the Fight Against Monopsony Power in the NBA." **The Antitrust Bulletin**. v66, n3, pp. 328-358 (September 1)
<https://journals.sagepub.com/doi/10.1177/0003603X211023622>
52. Pegoraro, Ann, Heather Kennedy, Nola Agha, Nicholas Brown and David Berri. (2021) "An analysis of broadcasting media using social media engagement in the WNBA. **Frontiers in Sports and Active Living Sports Management and Marketing**. (May 14).
<https://www.frontiersin.org/articles/10.3389/fspor.2021.658293/full>
51. Berri, David J. and Anthony Krautmann. (2019). "How Much Did Baseball's Antitrust Exemption Cost Bob Gibson?" **The Antitrust Bulletin**. 64(4) p. 1-18
50. Kappes, Heather Barry, Adam L. Alter, Griffin Edwards, David Berri (2019). "Difficult Training Improves Team Performance: An Empirical Case Study of US College Basketball." **Behavioural Public Policy**. First Published Online: <https://doi.org/10.1017/bpp.2019.22>
49. Greer, Tiffany, Joshua Price, and David Berri. (2019) "Jumping in the Pool: What Determines Which Players the NBA Considers in the NBA Draft?" 14, 1. **International Journal of Sport Finance**. (February): 43-53
48. Holmes, Paul, Rob Simmons, and David Berri (2018). "Moneyball and the baseball players' labor market." **International Journal of Sport Finance**. 13, 2. (May): 141-155.
47. Darwin, Lindsey, Pegoraro, Ann and David Berri (2018). "Are Men Better Leaders? An Investigation of Head Coaches' Gender and Individual Players' Performance in Amateur and Professional Women's Basketball." **Sex Roles**. 78. (April): 455-466.
<https://link.springer.com/article/10.1007/s11199-017-0815-2>
Note: Sex Roles is the number one journal in Women Studies
46. Fenn, Aju and David Berri (2018). "Drafting a Successful Wide Receiver in the NFL -- Hail Mary?" **International Journal of Sport Finance**. 13, 1. (February): 18-33.
45. Harris, Jill and David Berri (2016). "If You Can't Pay Them, Play Them: Fan Preference and Own-Race Bias in the WNBA." **International Journal of Sport Finance**. 11, (August): 163-180
44. Harris, Jill and David Berri. (2015) "Predicting the WNBA Draft: What Matters Most From College Performance", **International Journal of Sport Finance**. 10, (November): 299-309
43. Berri, David J., Christian Deutscher, and Arturo Galletti. (2015) "Born in the USA: National Origin Effects on Time Allocation in US and Spanish Professional Basketball."
for special issue of **National Institute Economic Review**: May. R41-R50.
42. Berri, David J. (2015) "Think You Know Basketball? You Need to Know the Numbers to Know the Game" for first issue of **Sports & Entertainment Review**: v1, n1: 6-13.
41. Berri, David J., Michael Leeds, Peter von Allmen. (2015) "Salary Determination in the Presence of Fixed Revenues." **International Journal of Sport Finance**, (February). 5-25
40. Berri, David J., Jennifer Van Gilder, and Aju Fenn. (2014) "Is the Sports Media Color-blind?" **International Journal of Sport Finance**, 9: 130-148.

39. Berri, David J. and Martin Schmidt. (2013). "On the Evaluation of Kickers in the National Football League." **International Journal of Sport Finance**, 8: 263-278
38. Berri, David J. (2012) "Did the Players Give Up Money to Make the NBA Better? Exploring the 2011 Collective Bargaining Agreement in the National Basketball Association." **International Journal of Sport Finance**, 7: 158-175.
37. Berri, David J., Rob Simmons, Jennifer Van Gilder, and Lisle O'Neill. (2011) "What does it mean to find the Face of the Franchise? Physical Attractiveness and the Evaluation of Athletic Performance." **Economics Letters**.111: 200-202.
36. Simmons, Rob and David J. Berri (2011). "Mixing the Princes and the Paupers: Pay and Performance in the National Basketball Association." **Labour Economics**. 18, n3; (June). 381-388
35. Robst, John, Jennifer VanGilder, Corrine Coates, and David J. Berri. (2011). "Skin Tone and Wages: Evidence from NBA Free Agents" **Journal of Sports Economics**. 12, n2; (April). 143-156-388.
34. Robst, John, Jennifer Van Gilder, David J. Berri, and Coby Vance. (2011) "Defense Wins Championships? The Answer from the Gridiron." **International Journal of Sport Finance**, 5: 296-313
33. Berri, David J., Stacey L. Brook, and Aju Fenn (2011). "From College to the Pros: Predicting the NBA Amateur Player Draft." **Journal of Productivity Analysis**, 35, n1: 25-35, February. On-line citation: DOI 10.1007/s11123-010-0187-x.
32. Berri, David J. and Rob Simmons. (2011) "Catching a Draft: On the Process of Selecting Quarterbacks in the National Football League Amateur Draft." **Journal of Productivity Analysis**, 35, n1: 37-49, February. On-line citation: DOI 10.1007/s11123-009-0154-6.
31. Price, Joseph, Brian Soebbing, David Berri, Brad Humphreys (2010). "Tournament Incentives, League Policy, and NBA Team Performance Revisited." **Journal of Sports Economics**. 11, n2; (April). 117-135.
30. Berri, David J. and Stacey Brook (2010). "On the Evaluation of the "Most Important" Position in Professional Sports." **Journal of Sports Economics**. 11, n2; (April): 157-171.
29. Berri, David J. and J.C. Bradbury (2010). "Working in the Land of Metricians." **Journal of Sports Economics**, 11, n1; (February): 29-47.
28. Krautmann, Anthony, Peter Von Allmen, and David J. Berri. (2009) "The Underpayment of Restricted Players in North American Sports Leagues." **International Journal of Sport Finance**, 4, n3; (August): 155-169.
27. Berri, David J., Michael Leeds, Eva Marikova Leeds, and Michael Mondello (2009). "The Role of Managers in Team Performance." **International Journal of Sport Finance**, 4, n2; (May): 75-93.
26. Simmons, Rob and David J. Berri. (2009) "Does it Always Pay to Specialize? The Story from the Gridiron." **Review of Industrial Organization**, 34, n1; (February): 81-98.

25. Berri, David J. and Rob Simmons. (2009). "Race and the Evaluation of Signal Callers in the National Football League." **Journal of Sports Economics**, 10, n1; (February): 23-43
24. Fort, Rodney, Young Hoon, Lee, and David J. Berri. (2008) "Race and Coaching Efficiency in the NBA." **International Journal of Sport Finance**, 3, n2; (May): 84-96.
23. Lee, Young Hoon and David J. Berri. (2008) "A Re-Examination of Production Functions and Efficiency Estimates for the National Basketball Association." **Scottish Journal of Political Economy**, 55, n1; (February): 51-6
22. Berri, David J., Stacey L. Brook, and Martin B. Schmidt. (2007) "Does One Simply Need to Score to Score?" **International Journal of Sport Finance**, 2, n4; (November): 190-205.
21. Krautmann, Anthony and David J. Berri. (2007). "Can We Find It at the Concessions? Understanding Price Elasticity in Professional Sports." **Journal of Sports Economics**, 8, n2;
20. Berri, David J., and Martin B. Schmidt. (2006). "On the Road with the National Basketball Association's Superstar Externality." **Journal of Sports Economics**, 7, n4; (November): 347-358.
19. Berri, David J., and Anthony Krautmann. (2006). "Shirking on the Court: Testing for the Dis-Incentive Effects of Guaranteed Pay." **Economic Inquiry**. 44, n3; (July): 536-546.
18. Schmidt, Martin B. and David J. Berri. (2006) "What Takes Them Out to the Ball Game?" **Journal of Sports Economics**, 7, n2; (May): 222-233.
17. Schmidt, Martin B. and David J. Berri. (2005) "Concentration of Playing Talent: Evolution in Major League Baseball." **Journal of Sports Economics**, 6, n4; (November): 412-419.
16. Berri, David J., Stacey L. Brook, Aju Fenn, Bernd Frick, and Roberto Vicente-Mayoral. (2005). "The Short Supply of Tall People: Explaining Competitive Imbalance in the National Basketball Association." **Journal of Economics Issues**, v39, n4; (December): 1029-1041.
15. Berri, David J. and Erick Eschker. (2005). "Performance When It Counts? The Myth of the Prime-Time Performer in the NBA." **Journal of Economics Issues**, v39, n3; (September): 798-807.
14. Schmidt, Martin B. and David J. Berri. (2004). "Another Look at Competition: A Regime Switching Approach." **Applied Economics**, 36: 2453-2460.
13. Schmidt, Martin B. and David J. Berri. (2004). "Convergence and Clustering in Major League Baseball: The Haves and Haves Not?" **Applied Economics**, 36: 2007-2014.
12. Berri, David J. and Todd Jewell. (2004). "Wage Inequality and Firm Performance: Examining a Natural Experiment from Professional Basketball." **Atlantic Economic Journal**, 32, n2; June: 130-139.
11. Schmidt, Martin B. and David J. Berri. (2004). "The Impact of Labor Strikes on Consumer Demand: An Application to Professional Sports." **American Economic Review**, 94, n.1: March: 344-357.

10. Berri, David J., Martin B. Schmidt, and Stacey L. Brook.(2004). "Stars At The Gate: The Impact of Star Power on NBA Gate Revenues" **Journal of Sports Economics**, 5, n1; February: 33-50.
9. Schmidt, Martin B. and David J. Berri. (2003). "On the Evolution of Competitive Balance: The Impact of an Increasing Global Search." **Economic Inquiry**, 41, n4; October: 692-704.
8. Cutler, Harvey, David J. Berri and Terutomo Ozawa. (2003). "Market Recycling in Labor-Intensive Goods, Flying-Geese Style: An Empirical Analysis of East Asian Exports to the U.S." **Journal of Asian Economics** 14, n1; February: 35-50.
7. Berri, David J. and Martin B. Schmidt. (2002). "Instrumental vs. Bounded Rationality: The Case of Major League Baseball and the National Basketball Association." **Journal of Socio-Economics** (formerly the *Journal of Behavioral Economics*), 31, n3; 191-214.
6. Schmidt, Martin B. and David J. Berri. (2002). "Competitive Balance and Market Size in Major League Baseball: A Response to Baseball's Blue Ribbon Panel." **Review of Industrial Organization**, 21, n1; August: 41-54.
5. Schmidt, Martin B. and David J. Berri. (2002). "The Impact of the 1981 and 1994-95 Strikes on Major League Baseball Attendance: A Time-Series Analysis." **Applied Economics**, 34, n4; March: 471-478.
4. Schmidt, Martin B. and David J. Berri. (2001). "Competitive Balance and Attendance: The Case of Major League Baseball." **Journal of Sports Economics**,2, n2; May:145-167.
3. Berri, David J. and Christopher R. Adams. (2000). "The Social and Economic Impact of Weather Information: A Case Study of the Surface Transportation Industries";**Regional Business Review**, 19; May: 13-31.
2. Berri, David J. (1999). "Who is Most Valuable? Measuring the Player's Production of Wins in the National Basketball Association." **Managerial and Decision Economics**, 20, n8; Fall: 411-427.
1. Berri, David J. and Terutomo Ozawa.(1997). "Pax Americana and Asian Exports: Revealed Trends of Comparative Advantage Recycling." **The International Trade Journal** 11, n1; Spring: 39-67.

Additional manuscripts published

24. **Greer, Tiffany**, Jill Harris and David Berri. 2025 "Exploitation in College Women's Basketball" in *Essays on Sports Economics in Memory of Stefan Kesenne*. edited by Placido Rodriguez Guerrero. Publications Service of the University of Oviedo
Presented originally at the XVI Gijon Sports Economic Conference (May 7, 2022)
23. Berri, David. (2022). "Making Sports Economics Inclusive: Why You Aren't Teaching Sports Economics Well if Women are not Part of your Story" in *Teaching Sports Economics and Using Sports to Teach Economics* (eds. Victor Matheson and Aju Fenn). Edward Elgar Publishing.'
22. Berri, David. (2022) "Understanding Demand for Women's Sports Begins with Understanding Men's Sports History." in *Handbook for Sports Fans and Fandom* (eds. Danielle Coombs and Anne Osborne). Routledge Publishers.

21. Berri, David and Steve Engst. (2021). "The Economics and Finance of Professional Basketball." in Karen Weaver (Eds.) *Sport Finance*. Kendall-Hunt Publishers.
20. Agha, Nola and David Berri. (2021). "Gender differences in the pay of professional basketball players" in Ali Bowes and Alex Culvin (Eds.) *The Professionalisation of Women's Sport: Issues and Debates*. Emerald Studies in Sports and Gender Series. idrottsforum.org.
19. Harris, Jill and David J. Berri. (2020). "Wins Produced in Water Polo." in **The Economics of Aquatic Sports**, edited by Jill Harris.
18. Berri, David. (2019). 'The answer' and the economics of basketball: Perceptions vs production." in **The Sage Handbook of the Economics of Sports**. edited by Paul Downward, Bernd Frick, Brad R. Humphreys, Tim Pawlowski, Jane E. Ruseski and Brian P. Soebbing. Sage Reference p. 279-288
17. Berri, David J. (2019). "The Relative Success Story of the WNBA." In **Routledge Handbook of the Business of Women's Sports**. edited by Nancy Lough and Andrew N. Geurin. Routledge International Handbooks.
16. Simmons, Rob and David Berri. (2019). "Labor Markets in Professional Team Sports." **Papeles de Economía Española (Spanish Economic Papers)**. edited by Jaume García Villar
15. Berri, David J. (2018). "The Failed Promise of the Draft in the NFL and NBA" In **Personnel Economics in Sports**. edited by Neil Longley. Edward Elgar Press. pp. 26-46.
14. Berri, David J. (2016) "Paying NCAA Athletes." **Marquette Sports Law Review**. v26, n.2. pp. 479-491
13. Berri, David J. and Anthony Krautmann. (2013). "Understanding the WNBA On and Off the Court." In **Handbook on the Economics of Women in Sports**. edited by Eva Marikova Leeds and Michael Leeds. Edward Elgar Press. pp. 132-155.
12. Berri, David. J, Brad R. Humphreys, and Rob Simmons. (2013) "Valuing the Blind Side: Pay and Performance of Offensive Lineman in the NFL." In **The Econometrics of Sport**, eds. Placido Rodriguez, Stefan Kessenne, and Juame Garcia; Edward Elgar Press. pp. 99-116.
11. Berri, David J. (2012) "A Free Market Solution (from Europe) to the Labor Problems in North American Sports." Originally published at *Freakonomics*, December 20, 2011 (www.freakonomics.com)
Republished: "Adopting European System Would Eliminate Labor Issues in US Sports". In **Are Players' Unions Good for Professional Sports Leagues?** edited by Thomas Riggs. Gale Cengage Publishing. pp. 85-90.
10. Berri, David J. (2012). "Measuring Performance in the National Basketball Association." In **The Handbook of Sports Economics**, eds. Stephen Shmanske and Leo Kahane; Oxford University Press: pp. 94-117.
9. Berri, David and Brian Burke. (2012). "Measuring Performance in the NFL." In **The Economics of the National Football League: The State of the Art**, ed. Kevin Quinn; Springer Publisher: 137-158.

8. Berri, David J and Ryan Rodenberg. (2011). "Crime and Punishment in the NBA" in **Violence and Aggression in Sporting Contests: Economics, History and Policy**, ed. R. Todd Jewell; Springer Publishers: 65-78
7. Berri, David J. (2008) "A Simple Measure of Worker Productivity in the National Basketball Association." In **The Business of Sport**; eds. Brad Humphreys and Dennis Howard, 3 volumes, Westport, Conn.: Praeger: 1-40.
6. Berri, David J.(2007). "Back to Back Evaluation on the Gridiron." In **Statistical Thinking in Sport**; eds. James H. Albert and Ruud H. Koning, Chapman & Hall/CRC: 235-256.
5. Berri, David. J. (2006). "Labor Economics on the Hardwood: the NBA." in **Handbook on the Economics of Sport**; eds. Wladimir Andreff and Stefan Szymanski; Edward Elgar Publishing Limited: 523-529.
4. Berri, David J. (2006) "Economics and the National Basketball Association: Surveying the Literature at the Tip-off." in **The Handbook of Sports Economics Research**; edited by John Fizel; M.E. Sharpe, Inc.: 21-48.
3. Berri, David J. (2004) "Is There a Short Supply of Tall People in the College Game?" in **Economics of Collegiate Sports**; eds. John Fizel and Rodney Fort; Praeger Publishers: 211-223.
2. Berri, David J. and Stacey L. Brook. (1999). "Trading Players in the National Basketball Association: For Better or Worse?" in **Sports Economics: Current Research**; eds. John Fizel, Elizabeth Gustafson, and Larry Hadley; Praeger Publishers: 135-151.
1. Berri, David J. and Terutomo Ozawa. "U.S. Imports: Market Recycling as a Form of Economic Aid";in **1996 Contemporary Working Papers in International Trade and Finance**; edited by Anthony Scaperlanda; Published in the proceedings of the International Trade and Finance Association meetings; January, 1996: 321-333.

Conference and Seminar Presentations

104. Farnell, Alex, Mills, Victor O'Sullivan, Rob Simmons, and David Berri. "Race and Coaching Hierarchy: An Analysis of Hiring and Firing in the NFL."
Presented at the Irish Economic Association (May 5, 2022)
Presented at the Western Economic Association meetings (Seattle, WA)
(virtual meeting, June 27, 2024)
103. Zhang, Qian, Alex Farnell, and David Berri. "Does the 4th Down Decision Get You Fired?"
Presented at the Western Economic Association meetings (Seattle, WA)
(virtual meeting, June 27, 2024)
102. Berri, David, Alex Farnell, and Rob Simmons.
"Peer Effects on Pay in the National Football League"
Presented at the Irish Economic Association (May 9, 2024)

101. Liu, Sijun, David Lunt, Ran Tao, and David Berri.
“Stadiums are Worth It! In the very, very, very long-run”
Presentation at the International Association for Sports Economists in Reading, England
(virtual meeting) May 8, 2024
100. Berri, David and Nefertiti Walker. “Slaying the Trolls!!”
Presentation at the UMBC Sports Economics Conference (virtual meeting-short presentation)
March 29, 2024
Presentation at the University of Utah (virtual meeting – long presentation)
April 12, 2024
Presentation at XVIII Gijon Sports Economic Conference (May 10, 2024) (virtual meeting)
99. Berri, David. “No One Gets Paid What They Were Worth! Exploring Player Value in the Early History of Professional Basketball.” Reading Online Sports Economic Seminar (ROSES).
(virtual meeting). March 22, 2024.
<https://www.youtube.com/watch?v=7JaOO8rz5bA>
98. Agha, Nola, David Berri, David, Stacey Book, and Courtney Paulson. "Exploitation in College Sports. No longer just a man's game."
Presented at the NASSM meetings. Montreal, Canada (July 2, 2023)
97. Agha, Nola, David Berri, David Butler, Robert Butler, Rob Simmons. “What Determines Productivity in Women's Football?”
XVII Gijon Sports Economic Conference (May 5, 2023) (virtual meeting)
96. Mancuso, Jessica, David Berri Samuel Schmidt, Evan Frederick, Heather Kennedy, Josh Gonzales, Ann Pegoraro, Nefertiti Walker. “Sports Teams, Gender, and the BLM Response.
Presented at the Western Economic Association International meetings (Melbourne, Australia)
Presented virtually. (April 11, 2023 at 12:45am MST)
95. Van Gilder, Jennifer and David Berri. “Colorism and Wages in the WNBA”
Presented at the Western Economic Association International meetings (Melbourne, Australia)
Presented virtually. (April 11, 2023 at 12:45am MST)
94. Agha, Nola and David Berri. “The Effect of National Origin on Playing Time in the WNBA.”
Presented at the Western Economic Association International meetings (Melbourne, Australia)
Presented virtually. (April 10, 2023 at 10:45pm MST)
93. Berri, David, Mindy Shoss, and John Solow. “Behavioral Response to Job Insecurity: Evidence from the NBA”
Presented at the Western Economic Association International meetings (Melbourne, Australia)
Presented virtually. (April 10, 2023 at 10:45pm MST)
92. Carlos Gomez-Gonzalez, Helmut Dietl, David Berri, and Cornel Nesseler Berri, David.
“Gender Stereotypes and Perceived Quality: An Experiment with Professional Soccer Performance” Reading Online Sports Economic Seminar (ROSES). (virtual meeting).
February 10, 2023. <https://www.youtube.com/watch?v=mz4fW46xxZ8>

91. Berri, David, Alex Farnell, Giambattista Rossi, Robert Simmons, and Esperance Yassine Bamba. "Reluctant to Move? Salary Penalties for Domestic Players in European Football." Presented at the European Sports Economics Association meetings (Helsinki, Finland) (August 24, 2022)
90. Southwick, Daniel, Angela Duckworth, Chayce Baldwin, Carly Cohen, Isaac Spear, Victoria Liu, and David Berri. "The Quarterback and the Situation: Evidence for the Fundamental Attribution in NFL Talent Evaluation" Presented at the Western Economic Association International (virtual meeting) (July 2, 2022)
89. Paulson, Courtney, Rachel Smith, Stacey Brook, and David Berri. "An Olympian Goes to College. What is the Value of a College Gymnast?" Presented at the Western Economic Association International (virtual meeting) (July 2, 2022)
88. Greer, Tiffany, Jill Harris and David Berri. "Exploitation in College Women's Basketball" XVI Gijon Sports Economic Conference (May 7, 2022) (virtual meeting)
87. Farnell, Alex, Mills, Victor O'Sullivan, Rob Simmons, and David Berri. "Race and Coaching Hierarchy: An Analysis of Hiring and Firing in the NFL." Presented at the Irish Economic Association meeting. May 5, 2022. Limerick, Ireland
86. Berri, David. "The WNBA: The Good, the Bad, and Ugly." SPEIA Basketball Analytics Summit. (virtual meeting hosted at the University of North Carolina). April 14, 2022
85. Berri, David. "Can More Dunking Really Help the WNBA". Reading Online Sports Economic Seminar (ROSES). (virtual meeting). January 14, 2022.
84. Southwick, Daniel, Nikolaas de Jong, and David Berri. "Applying Massey-Thaler to the NBA." Presented at the European Sports Economics Association (virtual meeting) August 27, 2021
83. Walker, Nefertiti, Thomas Allred, and David Berri. "Can More Dunking Save the WNBA?" Presented at the European Sports Economics Association (virtual meeting) August 25, 2021
82. Simmons, Robert and David Berri. "Revisiting Race and Signal Callers in the NFL." Presented at the North American Association of Sports Economics (virtual meeting). June 28, 2021
81. Berri, David. "Failing to Let Go: Lessons from the NBA Draft". Reading Online Sports Economic Seminar (ROSES). (virtual meeting). May 27, 2021.
80. Simmons, Robert, Conor Tordoff, and David Berri. "Is the Soccer Goalie Market Efficient." Presented at the Western Economic Association International (virtual meeting). March 18, 2021 Presented at the European Sports Economics Association (virtual meeting) August 26, 2021

79. Stokowski, Sarah, Courtney Paulson, David Berri, Chris Croft, and Michael Mondello, "Teaching or Recruiting: Unwrapping the Role of the College Coach." Presented at the Western Economic Association International (virtual meeting). March 18, 2021
78. Farnell, Alex, Brian Mills, Vincent O'Sullivan, Robert Simmons, and David Berri. "Assessing the Role of Fatigue and Multitasking on Worker Performance: Evidence from MLB Pitchers. Presented at the Western Economic Association International (virtual meeting) March 17, 2021
77. Van Gilder, Jennifer, Erica Hanserd, Courtney Paulson, Steve Walters, and David Berri. Stereotypes and Hiring Decisions. Lessons from the NBA Draft. Presented at the Western Economic Association International (virtual meeting) March 17, 2021
76. Burdekin, Richard, Christian Deutscher, and David Berri. "Nationality Effects on the Allocation of Playing Time in the Chinese Basketball Association: Xenophilia or Xenophobia?" Presented at the Southern Economic Association (virtual meeting). November, 2020
75. Agha, Nola and David Berri. "Demand for basketball: A comparison of early growth periods in the WNBA and NBA." Presented at the Western Economic Association; San Francisco, CA. July, 2019
74. Harris, Jill and David Berri. "Does Giving Birth Matter To Performance? A Case Study of the WNBA." Presented at the North American Society of Sport Management; New Orleans, LA June, 2019
73. Pegoraro, Ann and David Berri. "Do Player Protests Impact NFL Television Ratings?" Presented at the International Association for the Communication of Sport. (iACS) Summit. March 28-31, 2019. Boise ID
72. Greer, Tiffany, Jill Harris and David Berri. "Exploitation in College Women's Basketball" Presented at the North American Society of Sport Management; Halifax, Nova Scotia: June, 2018
Presented virtually at the XVI Gijón Conference on sports economics, May 7, 2022
71. Walker, Neferiti and David Berri. "Gender and Coaching in the WNBA." Presented at the North American Society of Sport Management; Halifax, Nova Scotia: June, 2018
70. Harris, Jill and David Berri. "Pregnancy on the Mound and in the Paint: Does Giving Birth Impact Performance?" Presented at the Western Economic Association; San Diego, California: June, 2017
69. Christian Deutscher and David Berri. "Discontinuities and Salaries in the NBA" Presented at the Western Economic Association; San Diego, California: June, 2017
68. Aju Fenn and David Berri. "The importance of character on the draft selection and subsequent production of an NFL wide receiver." Presented at the Western Economic Association; San Diego, California: June, 2017

67. Darwin, Lindsey and David Berri. "Head Coach Gender and Player Performance in NCAA Softball." Presented at the North American Society of Sport Management; Denver, Colorado: June, 2017
66. Berri, David J. and Anthony Krautmann. "Exploitation Before Free Agency. Revisiting the Original Scully Model." Presented at the Western Economic Association; Portland, Oregon: July, 2016
65. Harris, Jill and David J. Berri. "Competitive Balance in the WNBA." Presented at the Western Economic Association; Portland, Oregon: July, 2016
64. Berri, David, Babatunde Buraimo, Giambattista Rossi, and Rob Simmons: "Pay and Performance in Italian Football." Presented at the Western Economic Association; Portland, Oregon: July, 2016
63. Darwin, Lindsey and David Berri. "Head Coach Gender and Player Performance in the WNBA." Presented at the North American Association Society of Sport Management; Orlando, Florida: June, 2016
62. Pegoraro, Ann and David Berri. "Coaching Women: Is it Only a Job for Men? And Economic Analysis of Coaching Productivity in NCAA Division I Women's Basketball." Presented at the North American Association Society of Sport Management; Orlando, Florida: June, 2016
61. Harris Jill and David Berri. "Own-Race Bias in the WNBA" Presented at the Western Economic Association; Honolulu, Hawaii: July, 2015
60. Greer, Tiffany, Joshua Price, and David Berri. "Jumping in the Pool: What Determines Which Players the NBA Considers in the NBA Draft?" Presented at the Western Economic Association; Honolulu, Hawaii: July, 2015
59. Fenn, Aju and David Berri. "Drafting a successful wide receiver in the NFL – Hail Mary?" Presented at the Western Economic Association; Honolulu, Hawaii: July, 2015
58. Berri, David J., Robert Brown, Dan Rascher, and Arturo Galletti. "The College Basketball Players' Labor Market: *Ex Ante* versus *Ex Post* Valuations" Presented at the Western Economic Association; Seattle, Washington: June, 2013
Presented at the Western Economic Association; Honolulu, Hawaii: July, 2015
57. Alter, Adam, Edwards, Griffin, and Berri, David J. "Does an Early Test Improve Later Outcomes." Presented at the Western Economic Association; Denver, Colorado: June, 2014
56. Berri, David and Joshua Price. "Measuring Marginal Productivity in the NHL." Presented at the Western Economic Association; Denver, Colorado: June, 2014
55. Harris, Jill and David Berri. "Predicting the WNBA Draft: What Matters Most From College Performance" Presented at the Western Economic Association; Denver, Colorado: June, 2014

54. Berri, David J. and James Peach. "Impact of Wage Controls on Competitive Balance in the NCAA"
Presented at the Western Economic Association; Denver, Colorado: June, 2014
53. Holmes, Paul, Rob Simmons, and David Berri. "Moneyball and the baseball players' labour market"
Presented at the Western Economic Association; Denver, Colorado: June, 2014
52. Berri, David J., Rob Simmons, Lee Panas, and Jennifer VanGilder. "Does Defense Get You Paid in Baseball?"
Presented at the Western Economic Association; Seattle, Washington: June, 2013
51. Berri, David J., Robert Brown, Dan Rascher, Andy Martinelli, and Arturo Galletti. "Exploitation and College Basketball."
Presented at the Western Economic Association; Seattle, Washington: June, 2013
50. Berri, David J. "Did the Players Give Up Money to Make the NBA Better? Exploring the 2011 Collective Bargaining Agreement in the National Basketball Association."
Presented as part of a Panel Discussion on Labor Issues in Professional Sports at the Western Economic Association; San Francisco, California: July, 2012
49. Berri, David J., Steve Walters, and Jennifer Van Gilder. "Stereotypes and Hiring Decisions: Lessons from the NBA Draft."
Presented at the Western Economic Association; San Francisco, California: July, 2012
48. Berri, David J, Rob Simmons, and Ammon Jacobsmeyer. "Paying for Luck on the Ice."
Presented at the Western Economic Association; San Francisco, California: July, 2012
47. Berri, David J., Martin Schmidt, and Andres Alvarez. "Moneyball in the NBA."
Presented at the Western Economic Association; San Francisco, California: July, 2012
46. Berri, David and Anthony Krautmann. "The Economics of the WNBA"
Presented at the Western Economic Association; San Diego, California: July, 2011
45. Berri, David J., Michael Leeds, Peter von Allmen. "Monoposonistic Exploitation in the NBA."
Presented at the Western Economic Association; San Diego, California: July, 2011
44. Schmidt, Martin and David Berri. "On the Evolution of Competitive Balance in Professional Sports."
Presented at the Western Economic Association; San Diego, California: July, 2011
43. Craft, R. Kim, Graham Cheever, and David Berri. "Thoroughbred Racehorse Market Efficiency: Do Wealthy People Play Rationally?"
Presented at the Western Economic Association; San Diego, California: July, 2011
42. Berri, David. J, Brad R. Humphreys, and Rob Simmons. "Valuing the Blind Side: Pay and Performance of Offensive Lineman in the NFL."
Paper presented at the VI Gijon Conference on Sports and Economics, "Sports and Econometrics," Gijon, Spain, 6-7 May 2011.
Presented at the Western Economic Association; San Diego, California: July, 2011

41. Van Gilder, Jennifer, Kaitlyn Myers, Rob Simmons, and David Berri. "White Men Can't Run: An Empirical Investigation of the Impact of Skin Tone Shade and Facial Symmetry on Running Backs in the National Football League."
Presented at the Western Social Science Association; Salt Lake City, Utah: April, 2011
Presented at the Western Economic Association; San Diego, California: July, 2011
40. Cook, Jason, Joseph Price, and David J. Berri. "On the Unemployment of Coaches in the National Basketball Association."
Presented at the Western Economic Association; Portland, Oregon: July, 2010.
39. Berri, David J. and Rob Simmons. "Are Prima Donnas Rational? An Analysis of Receivers in the National Football League."
Presented at the Western Economic Association; Portland, Oregon: June, 2010.
38. Berri, David J. and Martin Schmidt. "On the Evaluation of Kickers in the National Football League."
Presented at the Western Economic Association; Portland, Oregon: June, 2010.
37. Berri, David J., Rob Simmons, Jennifer Van Gilder, and Lisle O'Neill. "What does it mean to find the Face of the Franchise? Physical Attractiveness and the Evaluation of Athletic Performance."
Presented at the Western Economic Association; Portland, Oregon: June, 2010.
36. Simmons Rob and David J. Berri. "Mixing the Princes and the Paupers: A Case Study of Pay and Performance in Major League Baseball."
Presented at the Western Economic Association; Vancouver, British Colombia: June, 2009.
Presented at the European Conference on Sports Economics; Paris, France: September, 2009
Presented at the Austrian Statistical Society; Vienna, Austria: September, 2009.
Presented at the Scottish Economic Society: April, 2010.
35. Berri, David J. and Joseph Price. "Losing on Purpose: The Response to NBA Teams to Changes in the Value of Losing."
Presented at the Western Economic Association; Vancouver, British Colombia: June, 2009
34. Berri, David J. and Stacey Brook. "Moneypuck: On the Evaluation of Goalies in the National Hockey League."
Presented at the Western Economic Association; Vancouver, British Colombia: June, 2009
33. Berri, David J. and Rob Simmons. "Catching a Draft: On the Process of Selecting Quarterbacks in the National Football League Amateur Draft."
Presented at the Western Economic Association; Vancouver, British Colombia: June, 2009
32. Fenn, Aju J., David J. Berri, and Mateo Garcia. "Are NBA Fans Still Racists? Evidence from 2005-06 Nielson Ratings Data."
Presented at the Western Economic Association; Honolulu, Hawaii: July, 2008
31. Krautmann, Anthony, Peter Von Allmen, and David J. Berri. "The Underpayment of Restricted Players in North American Sports Leagues."
Presented at the Western Economic Association; Seattle, Washington: June, 2007.

30. Simmons, Rob and David J. Berri. "Does it Always Pay to Specialize? The Story from the Gridiron."
Presented at the Western Economic Association; San Diego, CA: July, 2006
29. Berri, David J., Stacey Brook, and Aju Fenn. "Catching a Draft: The Predictability of Player Performance in the NBA."
Presented at the Western Economic Association; San Diego, CA: June, 2006
28. Berri, David J. and James Peach. "Economic Growth and the United States Presidency: Can You Evaluate the Players Without a Scorecard?"
Presented at the Western Social Science Association; Phoenix, AZ: April, 2006
27. Berri, David J., Martin B. Schmidt, and Stacey L. Brook. "The Wages of Wins: Taking Measure of the Many Myths in Modern Sport."
A roundtable discussion with James D. Libbin, James L. Webb, Douglas Gegax, Janet Knoedler, and Dennis Clason (Moderator: Jim Peach)
Panel at the Western Social Science Association; Phoenix, AZ: April, 2006
26. Berri, David J., Stacey L. Brook, and Aju Fenn. "From College to the Pros: Predicting the NBA Amateur Player Draft."
Presented at the Southern Economic Association; Washington D.C.: November, 2005
Presented at the Western Economic Association; Portland, Oregon: July, 2010.
25. Berri, David J. and Michael Mondello. "Is it the Teacher or the Students? Understanding the Role of the Coach in the National Basketball Association."
Presented at the Western Economic Association; San Francisco, California: July, 2005
24. Berri, David J. and Richard Campbell. "Where is the Peak in NBA Player Performance?"
Presented at the Western Economic Association; San Francisco, California: July, 2005
23. Berri, David J. "Games with Numbers: Myth and Measurement in the Professional Sports"
Invited lecture given as part of the Schlessman Foundation series at Colorado College:
April 14, 2005.
22. Berri, David J. and Rob Simmons. "Race and the Evaluation of Signal Callers in the National Football League."
Presented at the International Workshop on Sports Economics, University Groningen;
March, 2005
Presented at the Western Social Science Association; Albuquerque, New Mexico: April, 2005.
Presented at the International Association of Sports Economics; Gijon, Spain: May, 2008
Presented at the Western Economic Association; Honolulu, Hawaii: July, 2008
21. Berri, David J. and Aju Fenn. "Is the Sports Media Color-blind?"
Presented at the Southern Economic Association; New Orleans, Louisiana: November, 2004.
Presented (with Jennifer VanGilder) at the Western Economic Association; San Diego, California: July, 2011
20. Berri, David J. and Erick Eschker. "Performance When It Counts: Player Productivity and the Playoffs in the NBA."
Presented at the Western Economic Association; Vancouver, British Colombia: July, 2004.

19. Berri, David J. and Anthony Krautmann. "Shirking on the Court: Testing for the Dis-Incentive Effects of Guaranteed Pay."
Presented at the Western Economic Association; Vancouver, British Colombia: July, 2004.
18. Lee, Young Hoon and David J. Berri. "A Re-Examination of Production Functions and Efficiency Estimates for the National Basketball Association."
Presented at the Western Economic Association; Vancouver, British Colombia: July, 2004.
17. Berri, David J., Stacey L. Brook, and Martin B. Schmidt. "Does One Simply Need to Score to Score?"
Presented at the Western Economic Association; Vancouver, British Colombia: July, 2004.
16. Western Economic Association Panel: "The 2002 Labor Dispute in Major League Baseball"
Co-Panelists: Rodney Fort and Larry Hadley. (Moderator: John Fize).
Panel at the Western Economic Association; Denver, Colorado: July, 2003.
15. Schmidt, Martin B. and David J. Berri. "What Takes Them Out to the Ball Game?"
Presented at the Western Economic Association; Denver, Colorado: July, 2003.
14. Berri, David J. "Economics and the National Basketball Association: Surveying the Literature at the Tip-off"
Presented at the Western Economic Association; Denver, Colorado: July, 2003.
13. Berri, David J. and Martin B. Schmidt. "On the Road with the National Basketball Association's Superstar Externality."
Presented at the Western Social Science Association; Las Vegas, Nevada: April, 2003.
12. Berri, David J., Martin B. Schmidt and Stacey L. Brook. "What Attracts the Fans? Team Wins and/or the Star Attraction in the National Basketball Association."
Presented at the Western Economic Association; Seattle, Washington: July, 2002.
11. Schmidt, Martin B. and David J. Berri. "The Impact of Labor Strikes on Consumer Demand: An Application to Professional Sports."
Presented at the Western Economic Association; Seattle, Washington: July, 2002.
10. Berri, David J. "Wage Inequality and Firm Performance: Examining a Natural Experiment from Professional Basketball."
Presented at the Western Economic Association; Seattle, Washington: July, 2002.
9. Berri, David J. "Mixing the Princes and the Paupers and Other Determinants of Worker Productivity in the National Basketball Association."
Presented at the Western Economic Association; San Francisco, California: July, 2001.
8. Berri, David J. and Roberto Vicente-Mayoral. "The Short Supply of Tall People: Explaining Competitive Imbalance in the National Basketball Association."
Presented at the Western Economic Association; San Francisco, California: July, 2001.
7. Berri, David J. and Martin B. Schmidt "Instrumental vs. Bounded Rationality: The Case of Major League Baseball and the National Basketball Association."
Presented at the Western Economic Association; Vancouver, British Colombia: July, 2000.

6. Berri, David J. and Roberto Vicente-Mayoral. "Competitive Balance Measures Across Successful and Unsuccessful Sports Leagues: Does Competitive Balance Play a Role in the Failures?" Presented at the Midwest Economics Association; Chicago, Illinois: March, 2000.
5. Berri, David J. and Christopher R. Adams "The Social and Economic Impact of Weather Information: A Case Study of the Surface Transportation Industries." Presented at the Western Social Science Association; Dallas, Texas: April, 1999.
4. Berri, David J. "Do Coaches Coach to Win? Rationality, Resource Allocation, and Professional Basketball." Presented at the Western Economics Association; Reno, Nevada: July, 1998.
3. Berri, David J. and Stacey L. Brook. "National Basketball Association Trades: A Case of Adverse Selection." Presented at the Western Economics Association; Seattle, Washington: July, 1997.
2. Berri, David J. and Stacey L. Brook. "Salary Ceilings and Exploitation: The Case of Professional Basketball." Presented at the University of Colorado Labor Seminar Series; April, 1996.
1. Berri, David J. and Terutomo Ozawa. "U.S. Imports: Market Recycling as a Form of Economic Aid." Presented at the International Trade and Finance Association; San Francisco, California: January, 1996.

Referee for the Following Journals

Applied Economics
 Applied Sciences
 Contemporary Economic Policy
 Eastern Economic Journal
 Economic Bulletin
 Economica
 Economic Development Quarterly
 Economic Inquiry
 Economics Letters
 Economies
 European Journal of Sport and Society
 European Sports Management Quarterly
 Feminist Economics
 Global Sport Management
 Industrial Relations
 International Journal of Sport and Finance
 International Journal of Sport Management and Marketing
 International Review for the Sociology of Sport
 Journal of Economic Behavior and Organization
 Journal of Human Capital
 Journal of Labour Economics
 Journal of Physical Education and Sport Management
 Journal of Productivity Analysis
 Journal of Sports Analytics
 Journal of Sports Economics

Journal of Sports Sciences
Managerial Finance
Managerial Science
Processes
Quarterly Journal of Economics
Research in Labor Economics
Review of Industrial Organization
Sport Management Review
Sport Marketing Quarterly
Social Science Journal
Southern Economic Journal

Referee for Sloan Sports Analytics Conference (at MIT): 2017 and 2018

Serving on the Editorial Board of the Following Journals

Journal of Sports Economics
International Journal of Sport and Finance

Dissertation **Explorations in Comparative Advantage Recycling**

Advisor: Terutomo Ozawa
Completed: Summer, 1997

Economic/Legal Consulting Experience

- Submitted Expert Analysis in *House vs. NCAA 2024*
- Submitted Expert Declaration in *Gordon Herbert v. Toronto Raptors 2019*
- Submitted Expert Declaration in *Pavono, et. al. v. Hartford Hospital, et. al., 2018*
- Submitted Expert Declaration in *Nolan Reimold v. Ziya Gokaslan, M.D., et al., 2016.*
- Submitted Expert Declaration in *Petition filed with the National Labor Relations Board with respect to college football players at Northwestern University, 2014*
- Submitted Expert Declaration in *Francisco Garcia v. M-F Athletic Company dba Perform Better et. al., 2012*

Research Positions

Research Scientist; Applied Research Center; California State University-Bakersfield
(July, 2002 to June, 2006)

Associate Scientist; Cooperative Institute for Research in the Atmosphere; Colorado State University, Foothills Campus; (January - August, 1998)

Funded Research Projects

Cost-Benefit Analysis of Select Proposition 10 Funded Programs in Kern County
Co-Author with Jennifer VanGilder [Report Submitted: November, 2010]
Project Funded by First Five Kern

Cost-Benefit Analysis of Select Proposition 10 Funded Programs in San Diego County
Co-Author with Jennifer VanGilder [Report Submitted: June, 2009]
Project Funded by First Five San Diego

Cost-Benefit Analysis of Select Proposition 10 Funded Programs in Kern County
Co-Authored with Jennifer VanGilder [Report Submitted: June, 2008]
Project Funded by First Five Kern

The Economic and Fiscal Impacts of NASCAR Raceway on Kern County, California
Co-authored with Abbas Grammy [Report Submitted: Spring, 2007]
Project funded by the Kern County Economic Development Corporation

Who are California State University Bakersfield's Stop-Outs? An Initial Look
Co-authored with Jennifer VanGilder [Report Submitted: Fall, 2006]
Project funded by California State University-Bakersfield

The Feasibility of CSUB Athletic Program Moving to NCAA Division I
Co-authored with Abbas Grammy [Report Submitted: Spring, 2005]
Project funded by California State University-Bakersfield

Memberships in Professional Organizations

North American Association of Sports Economics (membership expired)
Vice-President: Summer 2007 to Summer 2009
President-Elect: Summer 2009 to Summer 2010
President: Summer 2010 to Summer 2011

Awards and Honors

Board of Trustees Award (for Outstanding Scholar), Southern Utah University, 2013

Outstanding Scholar, Southern Utah University, 2012

Scholar of the Year, Department of Economics and Finance, Southern Utah University, 2009.

Recipient of a grant from the Ella Pochobradsky Endowment for Faculty/Student Research, Coe College, Summer 2001

Recipient of a grant from the Ella Pochobradsky Endowment for Faculty/Student Research, Coe College, Summer 2000

Recipient of a Research and Creative Endeavors Grant, Coe College, Summer 1999.

Outstanding Graduate Student Instructor, Department of Economics, Colorado State University, 1996.

Omicron Delta Epsilon, 1992

SERVICE

Department of Economics Chair: 2023 until... (who knows!!)

Committee Assignments

Member of Faculty Senate Executive Committee (Parliamentarian): 2021-22 and 2022-23

Elected Faculty Senate President at Southern Utah University, Spring, 2017.

- served as President-Elect in 2017-18
- serving as Faculty Senate President in 2018-19
- serving as Past Senate President in 2019-20

Member of the Southern Utah University Faculty Senate, 2009-10 to 2011-12 academic years; 2014-15 to 2022-23

Member of the University Undergraduate Curriculum Committee: 2013-14 (and a few years after!)

Member of the School of Business LRT committee; 2008-09 to 2022-23
(served as chair of committee: 2018-19 to 2022-23)

Member of the Distinguished Faculty Lecture Committee, 2009-10 academic year.

Member of the Undergraduate Research and Scholarship Program committee, Southern Utah University; 2008-09 to 2010-11 academic years.

Member of the MBA Task Force, California State University-Bakersfield; 2007-08 academic year.

Member of the Intercollegiate Athletics Advisory Committee, California State University-Bakersfield, 2003-04, 2004-05, 2005-06, and 2006-07 academic year

Member of the Curriculum Committee, College of Business and Public Administration, California State University-Bakersfield, 2004-05, 2005-06, and 2006-07 academic year.

Member of the Curriculum Committee, School of Humanities and Social Science, California State University-Bakersfield, 2002-2003 and 2003-04 academic year.

Member of the School of Humanities and Social Science Commencement Committee, California State University-Bakersfield, 2002 and 2004.

Member of the Public Affairs Committee, California State University-Bakersfield, 2002-2003 academic year.

Chair of the Honors, Independent and Interdisciplinary Study and Off-Campus Opportunities Committee, Coe College, 2000-2001 academic year.

Member of the Honors, Independent and Interdisciplinary Study and Off-Campus Opportunities Committee, Coe College, 1999-2000 academic year.

Organizer of the Faculty Research Seminar Series at Coe College; 1999-2000 and 2000-01 academic year.

Writing for the Popular Press

Writing for Forbes.com

93. Berri, David J. 2018. "Donovan Mitchell Appears To Have Learned The Wrong Lesson From Friday Night" (October 22)
<https://www.forbes.com/sites/davidberri/2018/10/22/donovan-mitchell-appears-to-have-learned-the-wrong-lesson-from-friday-night/#a39e6ef1fddd>

92. Berri, David J. 2018. "For Most Teams, The NBA Season Ends Before It Begins" (October 11)
<https://www.forbes.com/sites/davidberri/2018/10/15/for-most-teams-the-nba-season-ends-before-it-begins/>

91. Berri, David J. 2018. "Few Would Take The Nobel Prize Selection Process Seriously If Applied To Sports" (October 11)
<https://www.forbes.com/sites/davidberri/2018/10/11/few-would-take-the-nobel-prize-selection-process-seriously-in-sports/#35b129697e97>
90. Berri, David J. 2018. "Can Gregg Popovich Continue The Greatest Run In NBA History?" (October 4)
<https://www.forbes.com/sites/davidberri/2018/10/04/can-gregg-popovich-continue-the-greatest-run-in-nba-history/>
89. Berri, David J. 2018. "The Challenges And Opportunities Facing The Next WNBA President" (October 3)
<https://www.forbes.com/sites/davidberri/2018/10/03/the-challenges-and-opportunities-facing-the-next-wnba-president/#23202eaa7007>
88. Berri, David J. 2018. "Will LeBron James Battle Age Like Kobe? Or Like Bird?" (September 28)
<https://www.forbes.com/sites/davidberri/2018/09/28/will-lebron-james-battle-age-like-kobe-or-like-bird/#706bb8707701>
87. Berri, David J. 2018. "The Minnesota Timberwolves Could Learn From The Minnesota Lynx" (September 21)
<https://www.forbes.com/sites/davidberri/2018/09/21/the-minnesota-timberwolves-need-to-learn-from-the-minnesota-lynx/#687b93e82009>
86. Berri, David J. 2018. "The WNBA Could Learn A Lesson About Investment From Major League Lacrosse" (September 20)
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